

Job Aid: Bosch Wall Ovens – Features & Benefits

Wall Ovens Overview	Whatever the kitchen design, Bosch wall ovens offer optimum design flexibility. Bosch wall ovens balance form and function. They integrate seamlessly into the kitchen, installing flush for a sleek European look or proud for a more traditional look. Bosch wall ovens look great installed together or separately, and can be installed horizontally for perfect design alignment next to another oven, or in a vertical stacked configuration.
Qualifying Questions	Here are some qualifying questions you may ask to help you recommend the wall oven that best meets the customer's needs:
	 Do you know the benefits of Genuine European Convection? By having Genuine European Convection oven, it allows you to not only speed the cooking process up, but to evenly cook your foods by distributing the heat throughout the whole cavity of the oven. Do you have a large family or enjoy baking multiple items at once? Recommend to the customer either a Bosch double oven or combination oven. Those models give them the ability to bake multiple items at different temperatures.
	Top Features
	Key product features and benefits of Bosch wall ovens:
QuietClose™ Door	No more slamming the oven door. Dampened hinges softly and quietly guide the QuietClose [™] door shut. It's premium engineering that your customer will appreciate each time they close their oven door.
Genuine European Convection	With Genuine European Convection, we use a third heating element around the convection fan to circulate warm air more evenly throughout the oven cavity. This gives the customer the option to bake small items such as cookies on multiple racks with even results. It also allows them to save time on larger items, such as roasts.
Telescopic Rack	This full-extension rack glides easily on ball bearings and extends over the open oven door for easy access, allowing the customer to baste large cuts of meat and poultry safely without reaching into the oven.
SteelTouch™ Buttons	Gives the Bosch oven a sleek, streamlined appearance, and lets the customer control the oven with the lightest touch.

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Meat Probe	This built-in temperature gauge is perfect for keeping tabs on large roasts and poultry dishes. When the dish reaches the preset internal temperature, the oven beeps and turns itself off — giving the customer optimal temperature control.
EcoClean	The 2-hour self-clean cycle allows your customer to use their time in the kitchen for cooking rather than cleaning. It also delivers improved energy efficiency by running for the shortest period of time possible.
Horizontal Installation	Bosch wall ovens have the ability to horizontally install with no gap between. This gives your customer a high end finish. They can install a speed microwave oven above a warming drawer or storage drawer and it aligns perfectly with a single wall oven.
Flush Installation	Bosch wall ovens are designed to be installed flush with the cabinetry. This gives the customer a high-end finish.
Cutout Compatible	Bosch wall ovens are compatible with most competitors' cutouts that are in homes today. This means your customers can easily replace their old wall oven without having to make cabinet modifications.
Speed Microwave	The Bosch speed microwave oven is an upgrade over the standard microwave oven. The Bosch Speed Oven Cooks Faster than a Traditional Oven and can be used as a Microwave. It offers fast and oven-quality cooking with five modes: Bake, Broil, Convection, Microwave and AutoChef Combination.